| Green or Mature Coconuts (no processing)                                                                     | <b>→→</b> | Revenue from Coconut                                                                                |
|--------------------------------------------------------------------------------------------------------------|-----------|-----------------------------------------------------------------------------------------------------|
| Partially or Wholly Dehusked<br>Coconuts<br>(dehusking)                                                      | <b>→</b>  | Revenue from Coconut & Husk                                                                         |
| Extraction of Coconut Liquid of Green Coconut or Halving Mature Coconut                                      | <b>→</b>  | Revenue from Liquid, Shell,<br>Kernel & Husk                                                        |
| Separating & Processing the<br>Kernel for Copra or Drying the<br>Kernel                                      | <b>→</b>  | Revenue from Liquid, Shell & Husk; Coconut Milk, Coconut Cream, Powder, Desiccated Coconut or Copra |
| Extracting Coconut Oil from<br>Copra or Virgin Coconut Oil<br>from Coconut Milk extracted<br>from the Kernel | <b>→→</b> | Revenue from Liquid, Shell,<br>Husk; Coconut Oil or Virgin<br>Coconut Oil                           |
| Manufacturing of Charcoal or<br>Briquettes from the Shell;<br>Cocopeat, Rope or Fibre from<br>the Husk       | <b>→</b>  | Revenue from Liquid, Kernel<br>Products and Manufactured<br>Products                                |
| Biomass Power Generation from Shell / Shell products & Husk                                                  | <b>→</b>  | Revenue from Liquid, Kernel Products and Bio-Energy                                                 |

- The sap of the coconut palm and coconut flower buds can be separately extracted and utilised to extract coconut palm sugar.
- Coconut fronds can be used to manufacture household products, pulp and paper, and fibre board. Fronds also have high calorific value for use as biomass.
- Coconut palm timber can be used for furniture, housing components or engineered veneer products.